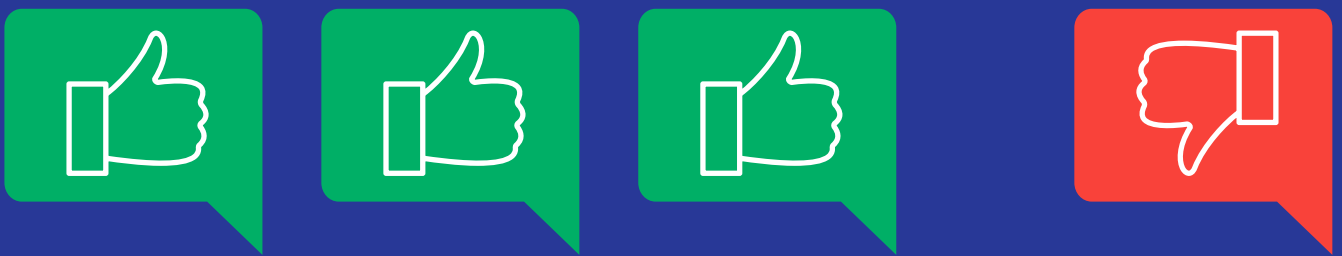


Rewards & Recognition

Motivate and Incentivize your Salespeople

Employee engagement is a common problem with salespeople. Even if they have a thick skin, the intensity and frequency of "no's" often lead to disengagement.

For a person to thrive, they need



3 positive interactions for every 1 negative.

Since negative feedback is a part of a salesperson's daily life, it is critically important to give regular praise and recognition to keep them feeling upbeat and motivated.



When you reward & inspire your Salespeople these **7 ways**

- 1 Recognize star performers
- 2 Reward collaborative teams
- 3 Acknowledge achievements
- 4 Celebrate firsts
- 5 Highlight above & beyond
- 6 Commemorate progress wins
- 7 Champion innovators

you'll get **7 big rewards** back!



Increased Profitability



Improved Morale



Deeper Loyalty



Boost in Productivity



Added Motivation



Talent Retention



Positive Team Culture



Inspirus.com

